


The Allan Gray Offshore Endowment ("the plan") is an investment-linked long-term product that is suitable for investors who want to diversify their portfolio across economies and regions outside South Africa, have a marginal tax rate of higher than 30% and require a product that offers tax efficiency and estate-planning benefits.

<p>Plan domicile</p>  <p>Guernsey</p>	<p>Investment minimum</p> <p>US\$25 000 R400 000</p> <p>(or equivalent in EUR or GBP)</p>	<p>Plan currency</p>  <p>US dollar</p>
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Key features of an offshore endowment



Estate-planning benefits

If beneficiaries are appointed:

- Immediate payment or transfer to beneficiaries on the death of the planholder.
- Estate duty payable on the value of the plan (subject to certain exemptions), but no executor fees.
- Capital gains tax only triggered when the investment is paid out.
- An offshore will is not required.

If lives assured are appointed:

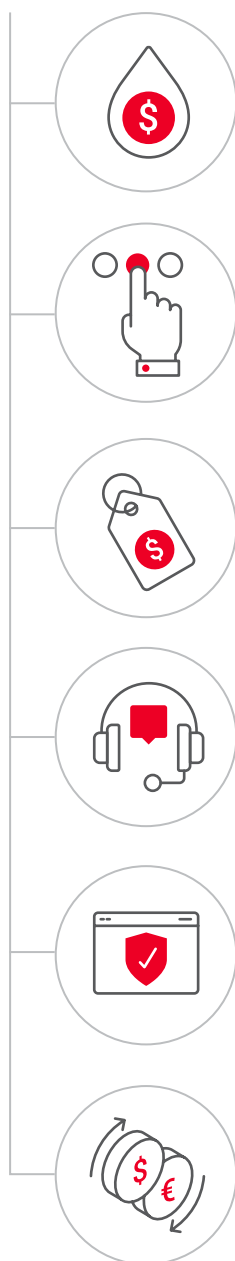
- Protection against creditors (some restrictions apply).



Tax efficiency

- The effective capital gains tax rate for an individual is fixed at 12%, therefore, if the planholder's income tax rate is higher than 30%, their capital gains will be taxed at a lower rate within an endowment.
- The calculation, deduction and payment of tax are done by the product provider.

Benefits of the Allan Gray Offshore Endowment



Liquidity

- Endowments allow only one withdrawal during the five-year restriction period.
- Our plan consists of multiple underlying policies and the rule applies at a policy level.
- This allows for greater flexibility than an investment in a single policy.

Fund choice

Choose from a select list of funds on our [Offshore Endowment Fund List](#).

Competitive pricing

- Investments in the plan are aggregated with local and offshore platform investments for the calculation of administration fees.
- No VAT is payable on administration fees.

Consistent client experience

- New investment, additional contribution and switch instructions are captured online.
- Consolidated reporting via Allan Gray Online in a preferred reporting currency.
- A local point of contact through our Client Service Centre.

Policyholder protection

We have appointed an independent Guernsey-based trustee to safeguard the plan assets by holding them in trust.

Easily transact in foreign currency

- Contribute in rand or foreign currency.
- We can facilitate currency conversions via our authorised dealer at a preferential spread if the single discretionary or foreign investment allowance is used.

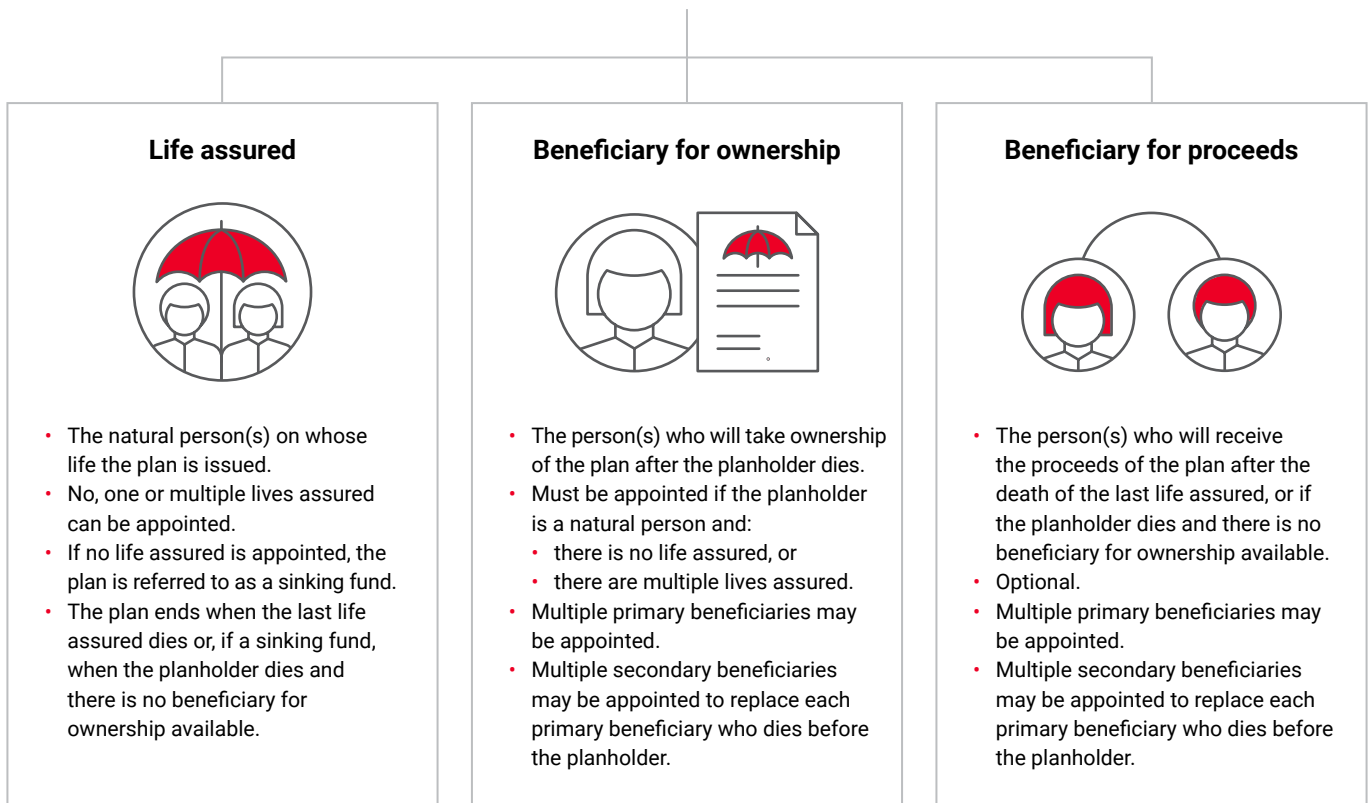
Options for ensuring continuity of the plan

Understanding the role players

Planholder



The legal owner of the plan and all the policies underlying the plan



Need more information?

See these additional documents:

- [Offshore Endowment brochure](#)
- [Understanding the various role players in an offshore endowment plan](#)
- [Offshore Endowment role player scenarios](#)
- [Terms and conditions](#)

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